

Message Text

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51

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 RSC-01 /015 W

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TO USDOC WASHDC

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UNCLAS NAIROBI 0131

E.O. 11652: N/A

TAGS: BFOL

SUBJ: WTDR- REFRIGERATION CENTRE

REF: USDOC 16403

1. P.O. BOX 44883 ISIOLO ROAD, INDUSTRIAL AREA
NAIROBI. PHONE: 555252. MR MEHBOB ALAM, PROPRIETOR.

2. MEDIUM SIZED COMPANY ESTABLISHED IN KENYA IN 1966.
EMPLOYEE - 30. ANNUAL VOLUME OF BUSINESS IS OVER
\$300,000. THEY ARE AIR-CONDITIONING AND REFRIGERATION
ENGINEERS, IMPORTERS, RETAILERS, AGENTS AND DISTRIBUTORS
OF REFRIGERATORS AND COOLING UNITS. SELL IN KENYA,
TANZANIA AND UGANDA.

3. FINANCIAL REFERENCE: BARCLAYS BANK INTERNATIONAL LIMITED,
MARKET BRANCH, P.O. BOX 30018, NAIROBI. TRADE REFERENCE:
REVCO, INC. 1188 MEMORIAL DRIVE, WEST COLUMBIA, S.C.
29169; COMEF, RUE-DE-SAVOIE, 69800 ST-PLAINE, FRANCE.

4. FOREIGN FIRMS REPRESENTED: COMEF, RUE-DE-SAVOIE,
69800 ST PRIEST, MI-PLAINE, FRANCE, CONDENSING UNITS,
1969; CONTARDO ITALY, COOLING UNITS, 1972; REVCO INC.,
1188 MEMORIAL DRIVE, WEST COLUMBIA, S.C. 29169, ULTRA-
LOW TEMPERATURE, 1974.

5. HEAD OFFICE, SHOP AND SHOW ROOM ARE ON ISIOLO ROAD,
INDUSTRIAL AREA, NAIROBI. FIRM ACTS AS AGENT, RETAILER,
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AND DISTRIBUTOR OF THE PRODUCTS LISTED IN THE REPORT,

AND MAINTAINS REPAIR AND SERVICING FACILITIES FOR THE
PRODUCTS IT SELLS. THE COMPANY STOCKS SPARE PARTS TO
ENSURE PROMPT SERVICE AND ITS SALES RECORDS IS CONSIDERED
GOOD. COMPANY'S MANAGEMENT REPORTED TO BE RELIABLE,
ALTHOUGH NO KNOWLEDGE OF THEIR EXACT FINANCIAL STANDING IS
AVAILABLE. RECOMMENDED AS A TRADE CONTACT FOR U.S.
FIRMS ON NORMAL BUSINESS ENGAGEMENTS.
MARSHALL

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